

## ABOUT US

Since 1990, Forward Air Corporation has significantly grown its core service offering of time-definite surface transportation and related logistics services to the North American air freight and expedited LTL market. We have expanded our service offerings to include a broad array of logistics services, including pick-up and delivery, intermodal drayage, pool distribution and specialized temperature-controlled logistics services.

Today, Forward Air Corporation operates through four principal segments: Forward Air (FA), Forward Air Solutions (FASI), Total Quality (TQI) and Central States Trucking (CST).

The **Forward Air** segment, acting as a licensed property broker, utilizes selected motor carriers, including our own and other third-party transportation companies, to offer our customers local pick-up and delivery (Forward Air Complete®), scheduled line haul surface transportation, and zip code-to-zip code, all-in priced surface transportation of cargo as a cost-effective, reliable alternative to air transportation. As a result of our March 2015 acquisition of CLP Towne Inc., Forward Air added more terminals and a material number of independent contractor owner-operators and significantly expanded its cartage service area. The foundation service for Forward Air is expedited LTL, offering highly reliable transit and on-time, damage-free deliveries each day. Forward Air also offers our customers an array of logistics and other services, including: cartage, expedited full truckload (Truckload Services); dedicated fleets; warehousing; customs brokerage; and shipment consolidation, deconsolidation, and handling.

Through our **Forward Air Solutions** (FASI) segment, established July 2007, we provide pool distribution services throughout the Mid-Atlantic, Southeast, Midwest and Southwest continental United States. Pool distribution involves the management of high-frequency, last mile handling and distribution of time-sensitive product to numerous destinations in specific geographic regions. Our primary customers for pool distribution are regional and nationwide distributors and specialty retailers such as mall, strip mall, and outlet-based retail chains.

**TQI** (Total Quality), acquired in March 2013, provides maximum security and temperature-controlled logistics services, primarily truckload services, to the healthcare and life sciences sectors (pharmaceutical and biotechnology products). In addition to core pharmaceutical services and other cold chain services, TQI also provides truckload and less-than-truckload brokerage transportation services.

**CST** (Central States Trucking Co. and Central States Logistics, Inc.) became part of the Forward Air in February 2014. CST focuses upon the first and last mile of the supply-chain by providing intermodal drayage, devanning, transloading, and warehousing services.

Together, we provide a comprehensive portfolio of services that help to move your business *FORWARD*.

